

Case Study: HIPAA COMPLIANCE

How can we boost your bottom line today?

The Inpriva Experience

The Company

Inpriva's mission is to "improve patient care by improving communications." Founded in 2002, Inpriva has spent the last thirteen years developing and perfecting the standards, policies, and practices that enable the secure electronic transmission of their clients' electronic healthcare records (EHR). Its services are the 21st century replacement of fax machines and snail mail for the healthcare industry, where patient confidentiality and HIPAA compliance is essential.

The Situation

Inpriva needed a hosting provider with the capacity for enabling HIPAA compliance or the very foundation of its business would be in constant jeopardy. These security policies and procedures would need to be established, enforced, audited, and certified on a regular basis, typically in the form of PCI DSS and SSAE SOC 1 compliance.

Also essential would be the provider's willingness to provide a signed business associate agreement (BAA), which indicates that the provider has taken responsibility for the end-to-end security of the client's data, in order to complete Inpriva's HIPAA compliance. The real test would be finding a provider willing to assume that liability.

In the healthcare industry, failure to comply with HIPAA regulations means serious penalties. Because Inpriva works intimately with a diverse set of healthcare clients and providers, the security of its data is paramount. HIPAA compliance and regulations are necessary at every level, which means there can be no weak links in the chain of communication.



Fibernet not only made the stringent commitments required by the BAA, but they provided comprehensive management of much of the required network infrastructure. Fibernet has been an exemplary partner

Don Jorgenson
Founder, Inpriva





We deal with extremely sensitive medical information every day, and our clients require us to provide a system that is reliable, high-performance, and extremely secure.

Don Jorgenson
Founder, Inpriva

The Solution

In addition to regularly maintaining the standard PCI and SOC 1 certifications, Fibernet offers Managed Service packages that deliver the hands-on, end-to-end systems support that Inpriva required to ensure its own HIPAA compliance.

Fibernet recommended the Platinum package which assigned a technical account manager (TAM) who immediately oversaw the full spectrum support of the company's system infrastructure and network. This level of support also enabled the signing of the BAA required to complete Inpriva's compliance with HIPAA regulation.

The Outcome

In order to secure the integrity of its services and the future of its business, Inpriva chose to partner with a fully compliant managed service provider that was willing to assume full accountability for the protection of its vital company and client data.

With the solutions delivered by Fibernet, Inpriva effectively completed the fully secure chain of communication necessary for the company to deliver 100% reliable information processing services.



We engaged Fibernet's Managed Services team to assist us with our system implementation and HIPAA compliance requirements. We deal with extremely sensitive medical information every day, and our clients require us to provide a system that is reliable, high-performance, and extremely secure. Fibernet's team has helped us maintain a stellar reliability record that has our clients pointing more clients to us. Due to the sensitive nature of the medical information we process, we are required to sign HIPAA Business Associate Agreements (BAAs) with any partner that has responsibility for processing data that may contain "protected health information." Fibernet not only made the stringent commitments required by the BAA, but they provided comprehensive management of much of the required network infrastructure. Fibernet has been an exemplary partner.

Don Jorgenson
Founder, Inpriva